



**MD&A & Financial Statements
September 30, 2017 and 2016**

Management's Discussion & Analysis

Clarke Inc.

September 30, 2017 and 2016

MANAGEMENT'S DISCUSSION & ANALYSIS

Management's Discussion & Analysis ("MD&A") presents management's view of the financial position and performance of Clarke Inc. ("Clarke" or the "Company") for the three and nine months ended September 30, 2017 compared with the three and nine months ended September 30, 2016. The following disclosures and associated unaudited interim condensed consolidated financial statements are presented in accordance with IAS 34, *Interim Financial Reporting*. This interim MD&A should be read in conjunction with the information disclosed within the interim condensed consolidated financial statements and notes thereto for the three and nine months ended September 30, 2017. This MD&A is prepared as at November 1, 2017 (unless otherwise stated). All dollar amounts are shown in millions of Canadian dollars unless otherwise indicated.

OVERVIEW & STRATEGY

Clarke is an investment company. Our objective is to maximize shareholder value. While not the perfect metric, we believe that Clarke's book value per share, together with the dividends paid to shareholders, is an appropriate measure of our success in maximizing shareholder value over time.

We attempt to maximize shareholder value by allocating capital to investments that we believe will generate high returns and reallocating capital over time as needed. In doing this, Clarke's goal is to identify investments that are either undervalued or are underperforming and may be in need of positive change. These investments may be companies, securities or other assets such as real estate, and they may be public entities or private entities. We do not believe in limiting ourselves to specific types of investments. From time to time, Clarke will invest passively in a security where it believes the security is undervalued and there is no need for change or where it believes the security is undervalued but that the management team in place at the underlying company is doing an appropriate job to reduce the undervaluation. More often, Clarke will seek active involvement in the governance and/or management of the company in which it invests. In these cases, Clarke will have acquired the security with a view of changes that could be made to improve the underlying company's performance and maximize the company's value. When Clarke believes that an investee company has implemented appropriate changes and/or the value of the investee company has reached or exceeded its intrinsic value, Clarke may sell its investment. Clarke generally invests in industries that have hard assets, including manufacturing, industrial, energy and real estate businesses.

THIRD QUARTER REVIEW AND OUTLOOK

In the third quarter of 2017, the Company's book value per share decreased by \$2.04 or 17.0% driven by (i) a \$2.00 per share special dividend paid to shareholders and (ii) a negative \$0.07 per share impact resulting from the "asset ceiling test" that accounting rules require we impose on our pension surplus. In the first nine months of 2017, the Company's book value per share decreased by \$1.67 or 14.4%, also impacted by the \$2.00 per share special dividend. Our book value per share at the end of the third quarter was \$9.94 and our share price was \$9.60.

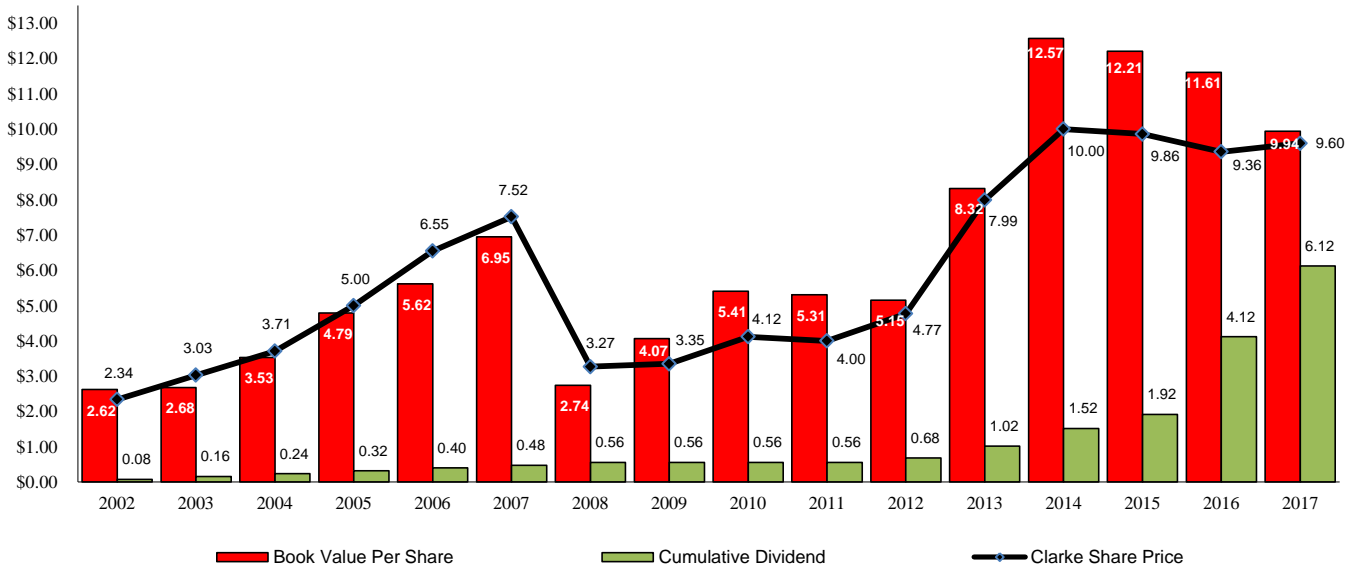
The most notable occurrence during the third quarter was the previously disclosed wind-up one of Clarke's three pension plans. During the quarter, Clarke received a distribution of this pension plan's surplus in the amount of \$29.6 million. More than \$20.0 million of this distribution was received in cash during the quarter while approximately \$7.3 million is expected to be received following the filing of Clarke's year-end tax return. This distribution is not included in Clarke's income.

Towards the end of the third quarter, we began to sell the shares of one of our energy basket investments. Should the value of our energy securities continue to increase, as we expect they will, we are likely to sell additional energy basket securities.

It remains challenging to find investments that meet our investment criteria. While some investors may choose to alter their investment strategies or dilute their investment criteria at times like these, we are not going to do so. We understand the source of our returns over time and it is largely from investments made at times of market or industry dislocation or from company-specific challenges that we believe we can help rectify. Accordingly, our bias is to continue returning capital to shareholders until such time as more attractive opportunities present themselves. Clarke's cash balance at the end of the third quarter was \$10.7 million.

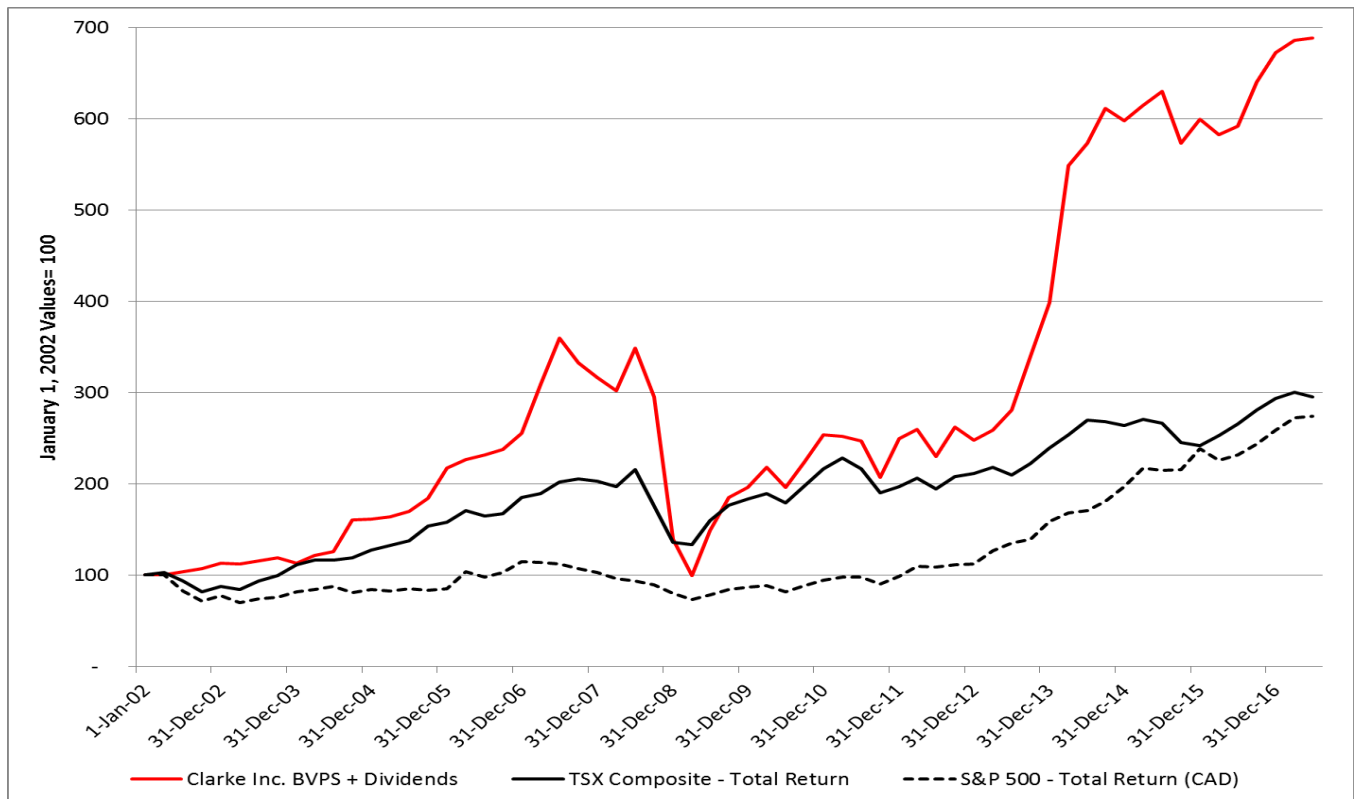
BOOK VALUE PER SHARE

The Company's book value per share at September 30, 2017 was \$9.94, a decrease of \$1.67 per share since December 31, 2016. The following graph shows Clarke's book value per share, share price and cumulative dividends paid since 2002 (the year the present Executive Chairman joined the Company).



* Information for the years ended 2002 and 2003 is as at March of the following year. In 2004 the Company's year-end was changed to December. All other information is for the years ended December 31 and as at September 30, 2017.

The following graph compares the yearly change in the value of \$100 invested since 2002 (the year the present Executive Chairman joined the Company) in (i) the TSX Composite Total Return Index, (ii) the S&P 500 Total Return Index, and (iii) the Company based on the change in book value per share ("BVPS") and cumulative dividends paid.



RESULTS OF OPERATIONS

Highlights of the interim condensed consolidated financial statements for the three and nine months ended September 30, 2017 compared to the three and nine months ended September 30, 2016 are as follows:

<i>(in millions, except per share amounts)</i>	Three months ended September 30, 2017 \$	Three months ended September 30, 2016 \$	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Realized and unrealized gains (losses) on investments	(1.8)	11.1	2.1	10.7
Dividend income	0.9	0.9	2.7	2.6
Interest income	0.1	0.5	0.6	1.5
Revenue and other income*	3.2	3.9	4.5	5.8
Net income	—	14.2	4.1	16.0
Comprehensive income (loss)	(0.6)	14.9	5.0	11.9
Basic and diluted earnings per share (“EPS”)	—	0.93	0.28	1.03
Total assets	151.1	165.4	151.1	165.4
Long-term financial liabilities	0.6	1.3	0.6	1.3
Cash dividends declared per share	2.00	—	2.00	2.20
Book value per share	9.94	10.86	9.94	10.86

*Revenue and other income includes pension expense/recovery, gains on sale of fixed assets, foreign exchange gains/losses, and service revenue.

Net income of the Company for the three and nine months ended September 30, 2017 was nil and \$4.1 million, respectively, compared with \$14.2 million and \$16.0 million, respectively, for the same periods in 2016. During the three and nine months ended September 30, 2017, the Company had unrealized losses of \$2.4 million and unrealized gains of \$0.9 million on its investments compared to unrealized gains of \$11.1 million and \$10.6 million, respectively, for the same periods in 2016. The Company had realized gains on its investments of \$0.6 million and \$1.2 million, respectively, for the three and nine months ended September 30, 2017 compared with nil and \$0.1 million for the same periods in 2016.

INVESTMENT HOLDINGS

The Company owns securities, interests in two private equity funds and a ferry business. The Company’s equity holdings generated dividends of \$0.9 million and \$2.7 million, respectively, in the three and nine months ended September 30, 2017 compared to \$0.9 million and \$2.6 million for the same periods in 2016. The Company’s debt and cash holdings generated interest income of \$0.1 million and \$0.6 million, respectively, in the three and nine months ended September 30, 2017 compared to \$0.5 million and \$1.5 million for the same periods in 2016. This decrease is due to the sale of debentures.

Securities Portfolio

The Company’s securities portfolio consisted of the following investments:

	September 30, 2017				December 31, 2016			
	Shares or face value	Market Price \$	Market value \$’000	%	Shares or face value	Market Price \$	Market value \$’000	%
Energy Securities Portfolio	N/A	N/A	24,067	19.3	N/A	N/A	31,770	23.6
Holloway Lodging Corp. (“Holloway”) shares	7,952,715	5.48	43,581	34.9	7,952,715	5.00	39,764	29.5
Holloway 6.25% Convertible Debentures	—	—	—	—	6,909,000	0.93	6,391	4.7
Keck Seng Investments Ltd.	4,292,000	1.01	4,354	3.5	4,292,000	0.97	4,162	3.1
Terravest Capital Inc. (“Terravest”) shares	5,750,000	9.20	52,900	42.3	5,750,000	8.75	50,312	37.3
Undisclosed investments	N/A	N/A	—	—	N/A	N/A	2,422	1.8
Carrying value of securities			124,902	100.0			134,821	100.0

The breakdown of the change in the Company's securities portfolio is as follows:

	Nine months ended September 30, 2017 \$
Securities – beginning of period	134.8
Purchases	0.2
Proceeds on sale	(11.3)
Realized and unrealized gains on securities (net of foreign exchange losses on securities)	1.2
Securities – end of period	124.9

Other Investments

We currently have \$2.2 million invested in two private equity funds, which management considers legacy investments. We also own a passenger/car ferry operating on the St. Lawrence River under contract with the Government of Québec since 1973. There were no material developments with these assets during the quarter.

OUTSTANDING SHARE DATA

At November 1, 2017, the Company had:

- An unlimited number of Common Shares authorized and 14,665,767 Common Shares outstanding; and
- An unlimited number of First and Second Preferred Shares authorized and none outstanding.
- 250,000 options to acquire Common Shares outstanding, all of which are vested and exercisable.

LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2017, the Company's cash position was \$10.7 million compared to \$6.8 million at December 31, 2016. This increase in cash is mainly the result of proceeds on sale of investments offset by the repurchase of Common Shares.

Cash flow from operating activities

Cash provided by operating activities was \$3.4 million for the nine months ended September 30, 2017, compared to \$3.6 million provided during the same period in 2016. The cash from operating activities is driven mainly by the dividends and interest received during the period as well as the ferry operations.

At September 30, 2017, working capital excluding securities was \$17.5 million, compared to \$5.8 million at December 31, 2016. The Company's working capital needs are minimal and the Company has the ability to fund any working capital needs through its cash on hand and its existing credit facilities.

Cash flow from investing activities

Net cash of \$32.4 million was provided by investing activities during the nine months ended September 30, 2017, compared to \$5.8 million provided during the same period in 2016. Net cash provided by investing activities during the period was mainly a result of the after-tax pension surplus distribution of \$20.7 million and net sales of investments (sales less purchases) in the amount of \$11.0 million. Cash provided by investing activities for the nine months ended September 30, 2016 was mainly the result of proceeds on sale of a building of \$3.6 million and proceeds from the repayment of a loan receivable in the amount of \$1.7 million.

Cash flow from financing activities

Net cash used in financing activities was \$31.9 million for the nine months ended September 30, 2017, compared to \$43.4 million used during the same period in 2016. Net cash used in financing activities during the quarter was related to the

payment of a special dividend in the amount of \$29.3 million and the repurchase of Common Shares of \$2.1 million. Cash used in financing activities for the nine months ended September 30, 2016 was mainly related to the payment of regular and special dividends in the amount of \$35.9 million and the repurchase of Common Shares for \$7.1 million.

Available capital under credit facilities

The Company has access to credit facilities where certain of the Company's securities are pledged as collateral. At September 30, 2017, \$34.8 million was available under these facilities and nil was drawn on these facilities. Declines in the market value of pledged securities may have an adverse effect on the amount of credit available under these facilities.

SUMMARY OF QUARTERLY RESULTS

Key financial information for the current and preceding seven quarters is as follows:

<i>Three months ended</i>	Dec. 2015	Mar. 2016	Jun. 2016	Sept. 2016	Dec. 2016	Mar. 2017	Jun. 2017	Sept. 2017
	\$	\$	\$	\$	\$	\$	\$	\$
Revenue	9.3	(3.1)	7.3	16.4	12.1	5.6	1.9	2.4
Net income (loss)	6.6	(4.6)	6.4	14.2	9.4	4.2	—	—
Other comprehensive income (loss)	2.7	(1.6)	(3.2)	0.7	1.6	0.8	0.7	(0.6)
Comprehensive income (loss)	9.3	(6.2)	3.2	14.9	11.0	5.0	0.7	(0.6)
Basic and diluted EPS (in dollars)	0.42	(0.29)	0.41	0.93	0.64	0.28	—	—

As seen in the table above, our results can fluctuate significantly from quarter to quarter, mainly as a result of certain accounting standards the Company follows. Under IFRS, realized and unrealized gains and losses on our publicly-traded securities are recorded in "revenue" on our consolidated statements of earnings. The Company does not believe that quarterly fluctuations in the stock prices of our investee companies necessarily reflect a change in the value of the underlying businesses in which we are invested. The value of the underlying businesses are often more stable than their stock prices reflect. Clarke views its investments on a longer-term basis as opposed to on a quarter-to-quarter basis. These fluctuations, however, often provide us with an opportunity to invest more capital in particular investments that we like or vice-versa.

FINANCIAL INSTRUMENTS

In the normal course of operations, the Company uses the following financial and other instruments:

- To generate investment returns, the Company will invest in equity, debt and other securities. These instruments may have interest rate, market, credit and foreign exchange risk associated with them.
- To manage foreign exchange, interest rate and general market risk, the Company may enter into futures and forward exchange contracts. These instruments may have interest, market, credit and foreign exchange risk associated with them. Clarke hedges certain of its foreign currency exposure on U.S. dollar denominated investments. Clarke anticipates continuing this policy for the foreseeable future.

As an investment company, Clarke has a significant number of financial instruments. Notes 1, 4, 7, 9, 11, 18 and 19 to the consolidated financial statements for the year ended December 31, 2016 and the Company's 2016 AIF, provide further information on classifications in the financial statements, and risks, pertaining to the use of financial instruments by the Company.

SIGNIFICANT EQUITY INVESTMENTS

In accordance with National Instrument 51-102 of the Canadian Securities Administrators, the Company has determined that Holloway and Terravest are significant equity investees. Accordingly, we are required to disclose the following summary financial information. The summarized financial information provided is for the most recent year-to-date interim period and the comparative year-to-date period. For those reporting entities that have not yet released their interim consolidated financial statements for the current period, the prior period financial information is provided.

Holloway

Holloway's core business is hotel ownership. Holloway owns 33 hotels comprising 3,764 rooms. As of September 30, 2017, Clarke owned 42.5% of the outstanding shares of Holloway.

Selected Financial Information			June 30, 2017	December 31, 2016
			\$	\$
Total assets			329.4	351.4
Total liabilities			223.4	246.4
Shareholders' equity			106.0	105.0
	Three months ended	Three months ended	Six months ended	Six months ended
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
	\$	\$	\$	\$
Total revenue	25.4	27.6	48.8	49.6
Net income (loss)	(1.1)	(0.1)	2.4	(3.6)

Terravest

Terravest is engaged in (i) the manufacturing of residential and commercial tanks and pressure vessels, (ii) the manufacturing of wellhead processing equipment for the oil and natural gas industry, and (iii) well servicing for the oil and natural gas industry in Southwestern Saskatchewan. As of September 30, 2017, Clarke owned 31.3% of the outstanding shares of Terravest.

Selected Financial Information			June 30, 2017	September 30, 2016
			\$	\$
Total assets			189.7	168.9
Total liabilities			104.6	82.4
Shareholders' equity			85.1	86.5
	Three months ended	Three months ended	Nine months ended	Nine months ended
	June 30, 2017	June 30, 2016	June 30, 2017	June 30, 2016
	\$	\$	\$	\$
Total revenue	45.0	36.0	139.8	135.2
Net income	1.2	—	5.6	6.2

RELATED PARTY TRANSACTIONS

The Company was party to related party transactions during the nine months ended September 30, 2017. All related party transactions were in the normal course of operations and occurred at fair value. For full details of the Company's related party transactions, please refer to Note 17 of our consolidated financial statements for the year ended December 31, 2016 and Note 9 of the interim condensed consolidated financial statements for the three and nine months ended September 30, 2017.

DISCLOSURE CONTROLS AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The implementation of Canadian Securities Administrators National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings represents a continuous improvement process, which has prompted the Company to formalize existing processes and control measures and to introduce new ones. The objective of this instrument is to improve the quality, reliability, and transparency of information that is filed or submitted under securities regulation.

In accordance with this instrument, the Company has filed certificates signed by the President & Chief Executive Officer and the Chief Financial Officer that, among other things, report on the design and effectiveness of disclosure controls and procedures and the design and effectiveness of internal controls over financial reporting.

Management has designed disclosure controls and procedures to provide reasonable assurance that material information relating to the Company is made known to the President & Chief Executive Officer and the Chief Financial Officer, particularly during the period in which annual filings are being prepared. Management has also designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

There have been no changes in the Company's disclosure controls and procedures or internal controls over financial reporting during the nine months ended September 30, 2017 that have materially affected, or are reasonably likely to materially affect, the effectiveness of the internal controls over financial reporting.

ENVIRONMENTAL MATTERS

The Company's businesses are exposed to the following environmental risks in conducting regular operations: (i) contamination of owned or leased property; and (ii) contamination of the environment relating to spills or leaks originating from the Company's ferry.

The Company's businesses regularly review their operations and facilities to identify any potential environmental contamination or liability. Limited internal reviews, which may include third party environmental assessments, have been conducted at all the Company's wholly-owned real estate within the past five years. These limited reviews identified no material remediation issues and potential risks and there have been no material events arising subsequently that would indicate additional obligations.

The Company believes it and its businesses comply in all material respects with all relevant environmental laws and regulations. The Company is not aware of any material uninsured pending or proceeding actions against it or any of its businesses relating to environmental issues.

CAUTIONARY STATEMENT REGARDING USE OF NON-IFRS ACCOUNTING MEASURES

This MD&A makes reference to the Company's book value per share as a measure of the performance of the Company as a whole. Book value per share is measured by dividing shareholders' equity at the date of the statement of financial position by the number of Common Shares outstanding at that date. Clarke's method of determining this amount may differ from other companies' methods and, accordingly, this amount may not be comparable to measures used by other companies. This amount is not a performance measure as defined under IFRS and should not be considered either in isolation of, or as a substitute for, net earnings prepared in accordance with IFRS.

FORWARD-LOOKING STATEMENTS

This MD&A may contain or refer to certain forward-looking statements relating, but not limited, to the Company's expectations, intentions, plans and beliefs with respect to the Company. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "does not expect", "is expected", "budgets", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", "believes", or equivalents or variations of such words and phrases, or state that certain actions, events or results, "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements include, without limitation, those with respect to the future or expected performance of the Company's investee companies, the future price and value of securities held by the Company, changes in these securities holdings, the future price of oil and value of securities held in the Company's energy basket, changes to the Company's hedging practices, currency fluctuations and requirements for additional capital. Forward-looking statements rely on certain underlying assumptions that, if not realized, can result in such forward-looking statements not being achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors that could cause the actual results of the Company to be materially different from the historical results or from any future results expressed or implied by such forward-looking statements. Such risks and uncertainties include, among others, the Company's investment strategy, legal and regulatory risks, general market risk, potential lack of diversification in the Company's investments, interest rates, foreign currency fluctuations, the sale of Company investments, the fact that dividends from investee companies are not guaranteed, reliance on key executives, commodity market risk, risks associated with investment in derivative instruments and other factors. With respect to the Company's investment in a ferry operation, such risks and uncertainties include, among others, weather conditions, safety, claims and insurance, labour relations, and other factors.

Although the Company has attempted to identify important factors that could cause actions, events or results not to be as estimated or intended, there can be no assurance that forward-looking statements will prove to be accurate as actual results and future events could differ materially from those anticipated in such statements. Other than as required by applicable Canadian securities laws, the Company does not update or revise any such forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events. Accordingly, readers should not place undue reliance on forward-looking statements.

Clarke Inc.

September 30, 2017 and 2016

Clarke Inc.**INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION***Unaudited (in thousands of Canadian dollars)*

	September 30, 2017	December 31, 2016
	\$	\$
ASSETS		
Current		
Cash and cash equivalents	10,711	6,770
Marketable securities	124,902	134,821
Receivables	980	1,012
Income taxes receivable	7,273	155
Prepaid expenses	151	91
Total current assets	144,017	142,849
Accrued pension benefit asset <i>(note 3)</i>	1,333	30,434
Fixed assets and investment properties <i>(note 9)</i>	464	486
Long-term investments	2,201	2,925
Deferred income tax assets	3,045	1,069
Total assets	151,060	177,763
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current		
Accounts payable and accrued liabilities	674	1,575
Income taxes payable	276	—
Current portion of long-term debt	644	644
Total current liabilities	1,594	2,219
Long-term debt	644	1,075
Deferred income tax liabilities	3,014	2,170
Total liabilities	5,252	5,464
Shareholders' equity		
Share capital <i>(note 4)</i>	47,541	48,121
Retained earnings	90,066	116,789
Accumulated other comprehensive income	7,022	6,142
Share-based payments	1,179	1,247
Total shareholders' equity	145,808	172,299
Total liabilities and shareholders' equity	151,060	177,763

See accompanying notes to the interim condensed consolidated financial statements

On behalf of the Board:

/s/ George Armoyan
*Director**/s/ Blair Cook*
Director

Clarke Inc.**INTERIM CONSOLIDATED STATEMENTS OF EARNINGS***Unaudited (in thousands of Canadian dollars, except per share amounts)*

	Three months ended September 30, 2017 \$	Three months ended September 30, 2016 \$	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Revenue				
Unrealized gains (losses) on investments	(2,469)	11,102	856	10,591
Realized gains (losses) on investments	615	(15)	1,245	105
Dividend income	864	864	2,688	2,643
Interest income	194	489	649	1,467
Provision of services	3,960	3,776	5,631	5,878
Other income (loss) <i>(note 5)</i>	(757)	135	(1,183)	(68)
	2,407	16,351	9,886	20,616
Expenses				
Cost of services provided	1,203	1,107	2,999	3,178
General and administrative expenses	450	525	1,583	1,891
Share-based payment expense (recovery)	11	60	(68)	113
Depreciation	58	71	175	212
Interest expense	12	18	40	61
	1,734	1,781	4,729	5,455
Income before income taxes	673	14,570	5,157	15,161
Provision for (recovery of) income taxes <i>(note 6)</i>	707	416	1,034	(799)
Net income (loss)	(34)	14,154	4,123	15,960
Basic earnings per share:				
<i>(in dollars) (note 4)</i>	—	0.93	0.28	1.03
Diluted earnings per share:				
<i>(in dollars) (note 4)</i>	—	0.93	0.28	1.03

See accompanying notes to the interim condensed consolidated financial statements

Clarke Inc.**INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(LOSS)***Unaudited (in thousands of Canadian dollars)*

	Three months ended September 30, 2017 \$	Three months ended September 30, 2016 \$	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Net income (loss)	(34)	14,154	4,123	15,960
Other comprehensive income (loss)				
Items that will not be reclassified to profit or loss				
Remeasurement gains (losses) and effect of limit on asset ceiling on defined benefit pension plans, net of income tax recovery of \$247 (2016 – nil) (note 3)	(587)	700	880	(4,076)
Other comprehensive income (loss)	(587)	700	880	(4,076)
Comprehensive income (loss)	(621)	14,854	5,003	11,884

See accompanying notes to the interim condensed consolidated financial statements

Clarke Inc.**INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS***Unaudited (in thousands of Canadian dollars)*

	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
OPERATING ACTIVITIES		
Net income	4,123	15,960
Adjustments for items not involving cash (<i>note 8</i>)	(1,804)	(11,433)
	2,319	4,527
Net change in non-cash working capital balances (<i>note 8</i>)	1,101	(907)
Net cash provided by operating activities	3,420	3,620
INVESTING ACTIVITIES		
Proceeds on disposition of marketable securities	11,261	9,317
Purchase of marketable securities	(230)	(9,126)
Proceeds on disposition of fixed assets	2	3,600
Purchase of fixed assets	(153)	(5)
Distribution of pension plan surplus, net of tax (<i>note 3</i>)	20,691	—
Return of capital (net of purchases) of long-term investments	807	324
Proceeds of loans receivable	—	1,717
Net cash provided by investing activities	32,378	5,827
FINANCING ACTIVITIES		
Dividends paid	(29,338)	(35,918)
Repurchase of shares for cancellation	(2,088)	(7,085)
Repayment of long-term debt	(431)	(430)
Net cash used in financing activities	(31,857)	(43,433)
Net change in cash during the period	3,941	(33,986)
Cash and cash equivalents, beginning of period	6,770	42,130
Cash and cash equivalents, end of period	10,711	8,144

See accompanying notes to the interim condensed consolidated financial statements

Clarke Inc.**INTERIM CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY***Unaudited (in thousands of Canadian dollars)*

	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Share capital		
Common shares:		
Balance at beginning of period	48,121	50,654
Common shares repurchased for cancellation (<i>note 4</i>)	(580)	(2,483)
Balance at end of period	47,541	48,171
Retained earnings		
Balance at beginning of period	116,789	130,431
Net income	4,123	15,960
Dividends declared (<i>note 4</i>)	(29,338)	(34,355)
Purchase price in excess of the book value of common shares repurchased for cancellation	(1,508)	(4,602)
Balance at end of period	90,066	107,434
Accumulated other comprehensive income		
Balance at beginning of period	6,142	8,616
Other comprehensive income (loss)	880	(4,076)
Balance at end of period	7,022	4,540
Share-based payments		
Balance at beginning of period	1,247	1,100
Share-based payment expense (recovery)	(68)	113
Balance at end of period	1,179	1,213
Total shareholders' equity	145,808	161,358

See accompanying notes to the interim condensed consolidated financial statements

Clarke Inc.

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three and nine months ended September 30, 2017 and 2016

Unaudited (in thousands of Canadian dollars, except per share amounts)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of operations

Clarke Inc. (the “Company” or “Clarke”) was incorporated on December 9, 1997 pursuant to the Canada Business Corporations Act. The head office of the Company is located at 6009 Quinpool Road, Halifax, Nova Scotia. The Company is an investment holding company with investments in a diversified group of businesses, operating primarily in Canada. The Company continuously evaluates the acquisition, retention and disposition of its investments. Changes in the mix of investments should be expected. These interim condensed consolidated financial statements were approved by the Board of Directors on November 1, 2017.

Basis of presentation and statement of compliance

These interim condensed consolidated financial statements for the three and nine months ended September 30, 2017, were prepared in accordance with IAS 34, *Interim Financial Reporting*. The same accounting policies and methods of computation were followed in the preparation of these interim condensed consolidated financial statements as were followed in the preparation of the annual consolidated financial statements for the year ended December 31, 2016. These interim condensed consolidated financial statements for the three and nine months ended September 30, 2017 should be read together with the annual consolidated financial statements for the year ended December 31, 2016.

Principles of consolidation

The interim condensed consolidated financial statements include the accounts of the Company and its subsidiaries. The significant subsidiaries of the Company are CKI Holdings Partnership, Quinpool Holdings Partnership and La Traverse Rivière-du-Loup – St-Siméon Limitée. All significant intercompany transactions have been eliminated on consolidation. All subsidiaries have the same reporting year end as the Company, and all follow the same accounting policies.

2. STANDARDS ISSUED BUT NOT YET EFFECTIVE

Standards issued but not yet effective up to the date of issuance of the Company’s interim condensed consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt those standards when they become effective.

IFRS 9 Financial Instruments: Classification and Measurement

IFRS 9 will replace *IAS 39 Financial instruments: recognition and measurement*. The standard is effective for annual periods beginning on or after January 1, 2018. IFRS 9 includes requirements for recognition and measurement, impairment, derecognition and general hedge accounting. The Company has assessed this new standard and there will be no significant impact to the consolidated financial statements when adopted.

IFRS 15 Revenue from Contracts with Customers

IFRS 15 replaces the previous guidance on revenue recognition and provides a framework to determine when to recognize revenue and at what amount. The new standard is effective for annual periods beginning on or after January 1, 2018. The Company has assessed this new standard and there will be no significant impact to the consolidated financial statements when adopted.

Clarke Inc.

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three and nine months ended September 30, 2017 and 2016

Unaudited (in thousands of Canadian dollars, except per share amounts)

2. STANDARDS ISSUED BUT NOT YET EFFECTIVE (CONT'D)

IFRS 16 Leases

IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Applying that model, a lessee is required to recognize: 1) assets and liabilities for all leases with a term of more than twelve months, unless the underlying asset is of low value and 2) depreciation of lease assets separately from interest on lease liabilities on the statements of earnings. The standard is effective for annual periods beginning on or after January 1, 2019. The Company is currently evaluating the impact of the new standard.

3. EMPLOYEE FUTURE BENEFITS

During the nine months ended September 30, 2017, the Company received approval from the Nova Scotia Pension Regulation Division to terminate and wind-up the Clarke Group Pension Plan (the "Plan"), which is administered by Clarke Inc. Following a settlement of the Plan's liabilities in the three months ended September 30, 2017, the Company received a pre-tax distribution of surplus in the amount of \$29,567. The Company now administers two defined benefit pension plans.

Reconciliations of the funded status of the benefit plans to the amounts recorded on the interim consolidated statements of financial position are:

	September 30, 2017	December 31, 2016
	\$	\$
Fair value of plan assets	85,347	111,426
Accrued benefit obligation	(49,691)	(49,943)
Funded status of plans – surplus	35,656	61,483
Cumulative impact of asset ceiling	(34,323)	(31,049)
Accrued pension benefit asset, net of impact of asset ceiling	1,333	30,434

The defined benefit expense recognized in the interim consolidated statements of earnings for the three and nine months ended September 30, 2017 was \$167 (2016 – recovery of \$60 and \$179, respectively).

Elements of the defined benefit recovery (expense) recognized in other comprehensive income are as follows:

	Three months ended September 30, 2017	Three months ended September 30, 2016	Nine months ended September 30, 2017	Nine months ended September 30, 2016
	\$	\$	\$	\$
Remeasurement gains (losses)	3,743	1,788	3,023	(274)
Change in amount of asset ceiling	(4,577)	(1,088)	(2,390)	(3,802)
Defined benefit recovery (expense) recognized	(834)	700	633	(4,076)

Clarke Inc.

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three and nine months ended September 30, 2017 and 2016

Unaudited (in thousands of Canadian dollars, except per share amounts)

3. EMPLOYEE FUTURE BENEFITS (CONT'D)

Significant assumptions

	September 30, 2017	December 31, 2016
	%	%
Accrued benefit obligation – discount rate	3.75	3.80
Benefit costs for the period – discount rate	3.80	3.95

4. SHARE CAPITAL AND EARNINGS PER SHARE

	September 30, 2017		December 31, 2016	
	# of shares	\$	# of shares	\$
Common shares				
Outstanding common shares, beginning of period	14,844,867	48,121	15,626,175	50,654
Common shares repurchased for cancellation	(179,100)	(580)	(781,308)	(2,533)
Outstanding common shares, end of period	14,665,767	47,541	14,844,867	48,121

Earnings per share

The following table reconciles the basic and diluted per share computations:

	Three months ended September 30, 2017			Three months ended September 30, 2016		
	Loss	Weighted average shares (in thousands)	Per share amount	Earnings	Weighted average shares (in thousands)	Per share amount
	\$	#	\$	\$	#	\$
Basic earnings per share	(34)	14,711	—	14,154	15,235	0.93
Common shares issued on assumed exercising of stock options	—	70	—	—	—	—
Diluted earnings per share	(34)	14,781	—	14,154	15,235	0.93

	Nine months ended September 30, 2017			Nine months ended September 30, 2016		
	Earnings	Weighted average shares (in thousands)	Per share amount	Earnings	Weighted average shares (in thousands)	Per share amount
	\$	#	\$	\$	#	\$
Basic earnings per share	4,123	14,794	0.28	15,960	15,491	1.03
Common shares issued on assumed exercising of stock options	—	64	—	—	—	—
Diluted earnings per share	4,123	14,858	0.28	15,960	15,491	1.03

All potentially dilutive securities issued relate to stock options for the three and nine months ended September 30, 2017 and 2016. The stock options were dilutive for the three and nine months ended September 30, 2017 and anti-dilutive for the three and nine months ended September 30, 2016.

Clarke Inc.

NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three and nine months ended September 30, 2017 and 2016

Unaudited (in thousands of Canadian dollars, except per share amounts)

4. SHARE CAPITAL AND EARNINGS PER SHARE (CONT'D)

Dividends

Dividends declared for three and nine months ended September 30, 2017 were \$29,338 (2016 – nil and \$34,355, respectively).

5. OTHER INCOME (LOSS)

Other income is comprised of the following:

	Three months ended September 30, 2017 \$	Three months ended September 30, 2016 \$	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Foreign exchange gains (losses)	(590)	75	(1,018)	(607)
Pension recovery (expense) (note 3)	(167)	60	(167)	179
Gains on disposition of fixed assets	—	—	2	360
Other income (loss)	(757)	135	(1,183)	(68)

The foreign exchange losses for the three and nine months ended September 30, 2017 and nine months ended September 30, 2016 is primarily the result of unrealized foreign exchange losses on foreign investments. The gain on disposition of fixed assets for the nine months ended September 30, 2016 is a result of a building sale.

6. INCOME TAXES

The provision for (recovery of) income taxes consists of:

	Three months ended September 30, 2017 \$	Three months ended September 30, 2016 \$	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Current	1,886	204	1,919	(11)
Deferred	(1,179)	212	(885)	(788)
Provision for (recovery of) income taxes	707	416	1,034	(799)

The effective tax rates differ from the statutory tax rates primarily as a result of unrealized investment gains on the Company's portfolio of marketable securities and the pension plan surplus distribution which is partially taxable.

Clarke Inc.**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

Three and nine months ended September 30, 2017 and 2016

*Unaudited (in thousands of Canadian dollars, except per share amounts)***7. FINANCIAL INSTRUMENTS**

The Company manages its exposure to foreign exchange risk by entering into foreign exchange contracts. At September 30, 2017, the Company did not have any forward contracts outstanding to sell US dollars. Unrealized foreign exchange gains of nil have been included in receivables of the interim consolidated statements of financial position as at September 30, 2017 (December 31, 2016 – \$4). Unrealized foreign exchange losses of nil and \$4 have been recognized in other income in the interim consolidated statements of earnings for the three and nine months ended September 30, 2017 (three and nine months ended September 30, 2016 – unrealized foreign exchange losses of \$886 and gains of \$704).

8. SUPPLEMENTAL CASH FLOW INFORMATION

Adjustments for items not involving cash	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Realized/unrealized gains on investments	(2,101)	(10,696)
Deferred income tax recovery (<i>note 6</i>)	(885)	(788)
Share-based payment expense	(68)	113
Unrealized foreign exchange losses	910	392
Pension recovery (<i>note 3</i>)	167	(179)
Gains on disposition of fixed assets (<i>note 5</i>)	(2)	(360)
Depreciation	175	212
Loan receivable accretion	—	(127)
	(1,804)	(11,433)

Net changes in non-cash working capital balances	Nine months ended September 30, 2017 \$	Nine months ended September 30, 2016 \$
Receivables (<i>note 7</i>)	28	(163)
Income taxes receivable	1,758	(141)
Prepaid expenses	(60)	(67)
Accounts payable and accrued liabilities	(901)	(476)
Income taxes payable	276	(60)
	1,101	(907)

9. RELATED PARTY DISCLOSURES

During the nine months ended September 30, 2017, the Company sold the equipment of its Information Technology division to a related party for a nominal amount, which was the carrying amount on the transaction date. The Company had taken an impairment charge of \$144 related to the equipment during the year ended December 31, 2016.

CLARKE

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